MEEKER MUSIC

PLAN A:

Starting at only \$15.00/month

TERMS:

RENTAL OF USED OR RENTAL RETURN INSTRUMENT WITH 50% OF ALL RENTAL PAID MAY APPLY TOWARDS PURCHASE OF RENTED INSTRUMENT OR NEW INSTRUMENT OF LIKE KIND.

WHAT THAT MEANS:

Plan A is for parents of music students just testing the waters. You are renting a quality refurbished student line instrument with half of all rental payments applying toward a future purchase of the same kind of new or used instrument. (eg. flute to flute, drums to drums) That means if your student progresses and becomes proficient you may want it go with a new intermediate or pro line instrument.

PLAN B: Starting at only \$20.00/month

TERMS:

RENTAL OF NEW OR NEAR NEW INSTRUMENT WITH OPTION TO PURCHASE WITH 100% OF INITIAL RENTAL PLUS 75% OF ALL SUBSEQUENT RENTAL PAID MAY APPLY TOWARDS THE PURCHASE OF THIS INSTRUMENT AT ITS REGULAR RETAIL PRICE; ALSO IF PURCHASED WITH IN 6 MONTHS OF INITIAL RENTAL DATE ALL (100%)RENTAL WILL APPLY.

WHAT THAT MEANS:

Unlike our Plan A, you are renting to own a new or used instrument with more money going towards purchase and a special payoff incentive.

Also the instrument you leave the store with is the instrument you are renting to own. This plan is for those who have been playing a while and know the features of the instrument they want to own or for those who have been on our plan A and want to upgrade their rental.

PLAN A & B TERMS:

2 MONTH MINIMUM RENTAL, 1 MONTH PAYABLE IN ADVANCE, 1 MONTH WORTH IN DAMAGE DEPOSIT, NO TIME LIMIT ON RENTAL, DEPOSIT REFUNDABLE*, 9 MONTH PRE PAY WITH 20% DISCOUNT,

FREE MAINTENANCE, FREE FOLDER, SALE PRICES FOR RENTERS.

Below is our RENTAL APPLICATION file. Download it print it, fill it out and bring it in to any of our locations for faster service!

MAIN STORE Colorado Springs

113 East Bijou St. 80903-1407 Phone 719-471-8940 Fax 719-471-8946 Toll Free 800-228-8819 Hours 9:30-6:00(4:00 Sat.)

Our Main store is located in beautiful Downtown Colorado Springs on Bijou between Nevada and Tejon across from Acacia Park. This location features our full service repair shop as well as our largest selection of sheet music and instruments.

North Store

3604 Hartsel Dr. 80920 Phone 719-534-9919 Hours 9:30-6:00(4:00 Sat.)

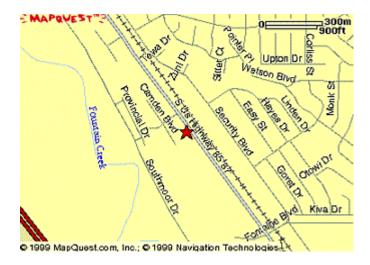
Coniter Dr

Located in the south east corner of the King Supers Shopping Center.



Zaphyr Dr

Our fountain store is set back in the shoppette south of the super Wal Mart on 85/87 behind the Arbys.



GRANER MUSIC

Hours of Operation:

Mon - Thurs: 10 - 7 Friday: 10 - 6 Saturday: 10 - 5 Sunday: Closed

4460 Barnes Rd. Colorado Springs, Co. 80917 (719) 574-2001

MAINTENANCE AGREEMENT - RENTAL: While you are renting this instrument, we will maintain the instrument in playing condition, provided damages are not willful or due to negligence and provided the payments are current at the time of the damages. Maintenance coverage shall include dents on brass instruments, repair of cracked joints on wood clarinets, 50% off replacement of broken drumheads, 50% off broken bridges on violin, viola and cello, 30% off upright bass bridges and 50% of the retail of broken strings on violins, violas, cellos and basses: re-hair of bows on stringed instruments. Broken parts of the instrument such as the neck and cracks in the body are repaired at half the retail price however the customer maybe liable for a depreciation or replacement charge if the instrument is deemed to be "severely damaged" or "damaged beyond repair". Maintenance coverage does not include restoration of finishes or replacement of expendable items such as cases, reeds, straps, lubricants, etc. The company or our designated agent must make any and all repairs and replacements. This maintenance agreement is paid monthly and will be cancelled if payments are not current. No other repair shop may work on the instrument and any repairs, damages, or alterations so incurred shall be fully chargeable to the customer. This maintenance agreement will terminate when rental agreement is terminated or cancelled.

When renting an instrument from Graner, here are few things to remember:

- 1) You must pay the 1st month rental when getting the instrument at the store.
- 2) It's a month to month rental purchase. This means you may take the instrument back anytime to stop payment.
- 3) If you rent a NEW instrument, the first year of rental goes to the purchase of the instrument.
- 4) You cannot buy a USED instrument from Graner, just rent a used one.

5) The basic monthly rental for the instrument is 25 - 65 dollars.

FLESHER HINTON

3936 Tennyson St. Denver CO 80212 303-433-8891 800-225-8742 fax: 303-455-7062

Denver Hours Mon, Tue, Thur, Fri 9am-6pm Wednesday 9am-8pm Saturday 10am-4pm

If you would like to rent from Flesher Hinton music, please go to the website http://www.flesherhinton.com/store/pc/home.asp and click on the "Rent Online" tab on the top (surrounded by red border). There, you can rent the instrument online. Also, you can read and find more information about the rental process from them.